



2025 Q1

INVESTOR PRESENTATION

May 14, 2025



Mill Creek Pointe in Evansville, Indiana

Disclaimers

Forward-Looking Information

This meeting and presentation, including responses to any questions, may contain statements that include forward-looking information (within the meaning of applicable Canadian securities laws), which reflect management's expectations regarding objectives, plans, goals, strategies, future growth, results of operations, performance and business prospects and opportunities of Flagship Communities Real Estate Investment Trust (the "REIT"). The words "plans", "expects", "does not expect", "goals", "seek", "strategy", "future", "estimates", "intends", "anticipates", "does not anticipate", "projected", "believes" or variations of such words and phrases or statements to the effect that certain actions, events or results "may", "will", "could", "would", "should", "might", "likely", "occur", "be achieved" or "continue" and similar expressions identify forward-looking statements.

These forward-looking statements are based on the REIT's expectations, estimates, forecasts and projections, as well as assumptions, that while considered reasonable by management of the REIT as of the date of this presentation, are inherently subject to significant business, economic and competitive uncertainties and contingencies, which are difficult to predict and many of which are beyond the control of the REIT. The REIT's estimates, beliefs and assumptions, which may prove to be incorrect, include, but are not limited to, the REIT's future growth potential, results of operations, future prospects and opportunities, integration and expansion efforts, demographic and industry trends, no change in legislative or regulatory matters, future levels of indebtedness and timing of debt maturities, the tax laws as currently in effect, the continuing availability of capital and current economic conditions.

Additional factors that could cause actual results to differ materially from results are discussed in the forward-looking statements and include but are not limited to, the factors discussed under the headings "Forward Looking Statements" and "Risk and Uncertainties" in the management's discussion and analysis for the period ended December 31, 2024 (the "Annual MD&A") and the management's discussion and analysis for the period ended March 31, 2025 (the "Interim MD&A") available under the REIT's profile on SEDAR+ at www.sedarplus.com.

There can be no assurance that forward-looking statements will prove to be accurate as actual outcomes and results may differ materially from those expressed in these forward-looking statements. Readers, therefore, should not place undue reliance on any such forward-looking statements. Further, these forward-looking statements are made as of the date of the date of this meeting and presentation and, except as expressly required by applicable law, the REIT assumes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

Market and Industry Data

This presentation includes market and industry data that were obtained from third-party sources, industry publications and publicly available information as well as industry data prepared by management on the basis of its knowledge of the multifamily/apartment industry in which the REIT will operate (including management's estimates and assumptions relating to the industry based on that knowledge). Management's knowledge of the manufactured housing community has been developed through its experience and participation in the industry. Management believes that its industry data is accurate and that its estimates and assumptions are reasonable, but there can be no assurance as to the accuracy or completeness of this data. Third-party sources generally state that the information contained therein has been obtained from sources believed to be reliable, but there can be no assurance as to the accuracy or completeness of included information. Although management believes it to be reliable, the REIT has not independently verified any of the data from management or third-party sources referred to in this presentation or analyzed or verified the underlying studies or surveys relied upon or referred to by such sources, or ascertained the underlying economic assumptions relied upon by such sources.

Non-IFRS Measures and Real Estate Industry Metrics

The REIT uses certain financial measures that are not defined under International Financial Reporting Standards ("IFRS"), including certain non-IFRS ratios and other real estate industry metrics, including, FFO Adjusted per unit, AFFO Adjusted per unit and net operating income ("NOI"), and certain real estate industry metrics, including "Same Community", to measure, compare and explain the operating results and financial performance of the REIT. These measures are commonly used by entities in the real estate industry as useful metrics for measuring performance. However, they do not have any standardized meaning prescribed by IFRS and are not necessarily comparable to similar measures presented by other publicly traded entities. The REIT believes these non-IFRS financial measures and ratios and other real estate industry metrics provide useful supplemental information to both management and investors in measuring the operating performance, financial performance and financial condition of the REIT. These measures should be considered as supplemental in nature and not as a substitute for related financial information prepared in accordance with IFRS. Please refer to the REIT's Annual MD&A and Interim MD&A at "Non-IFRS Financial Measures" and "Other Real Estate Industry Metrics", for further detail on non-IFRS measures and at "Reconciliation of FFO, FFO per unit, FFO adjusted, FFO adjusted per unit, AFFO, AFFO per unit, AFFO adjusted and AFFO adjusted per unit" for a reconciliation of such non-IFRS financial measures to the most directly comparable financial measure that is disclosed in the primary financial statements of the REIT.

Executive Leadership



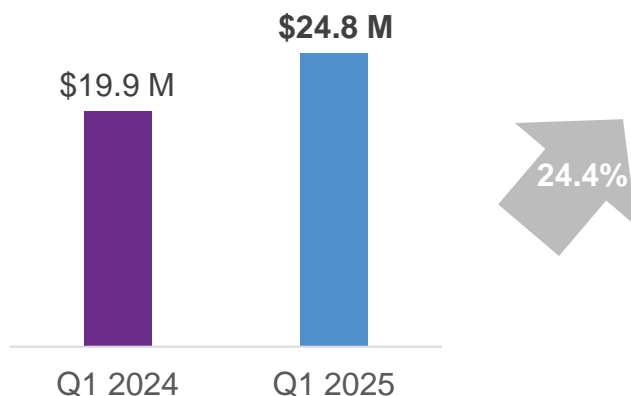
Eddie Carlisle
Chief Financial Officer

Kurt Keeney
Chief Executive Officer

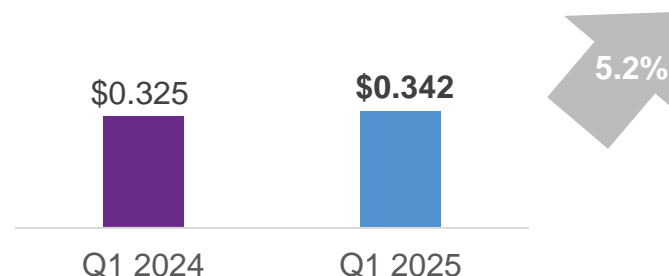
Nathan Smith
Chief Investment Officer

Q1 2025 Highlights

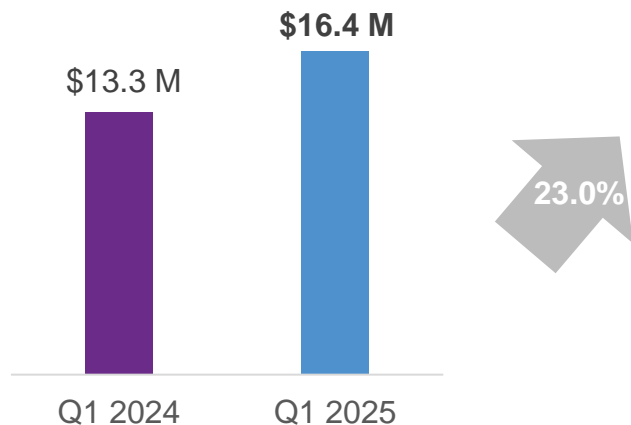
REVENUE



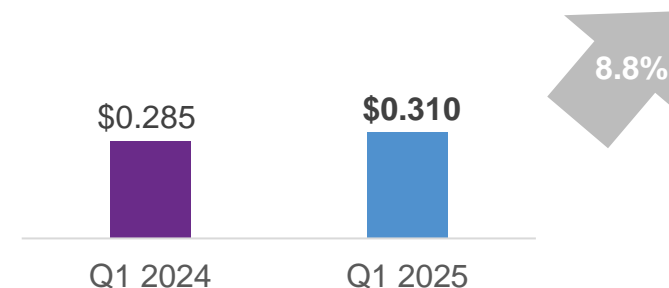
FFO ADJUSTED PER UNIT (DILUTED)¹



NET OPERATING INCOME (NOI)



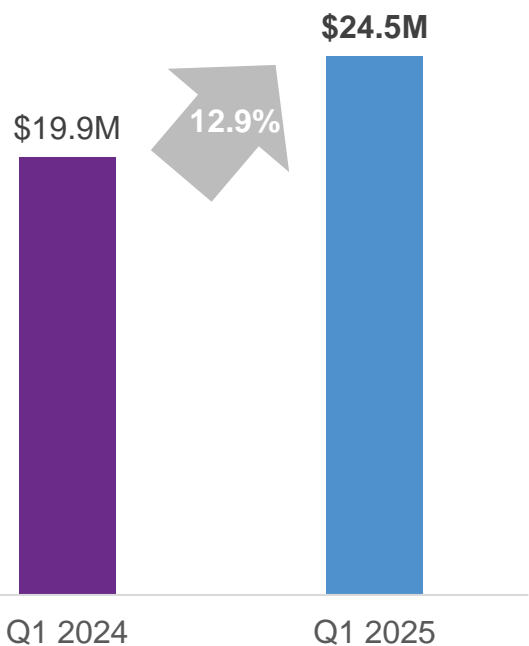
AFFO ADJUSTED PER UNIT (DILUTED)¹



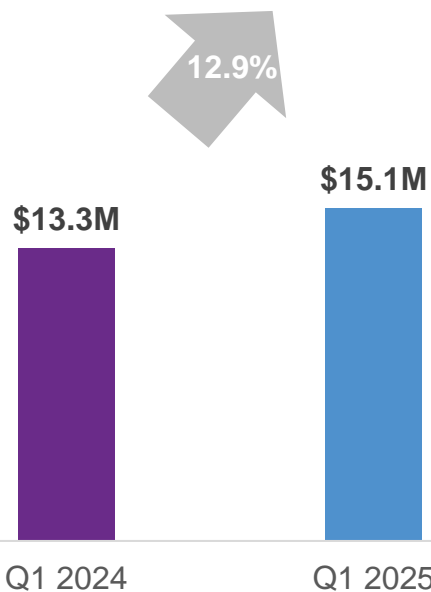
¹See "Non-IFRS Financial Measures and Real Estate Industry Metrics" for more information.

Q1 2025 Same Community Metrics Growth

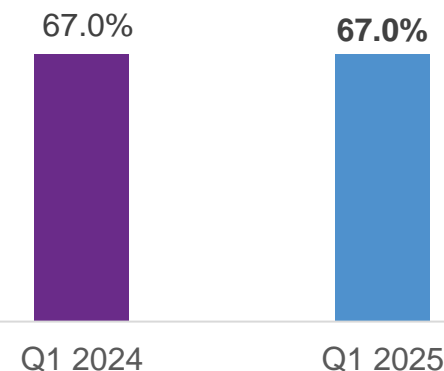
SAME COMMUNITY REVENUE¹



SAME COMMUNITY NOI¹

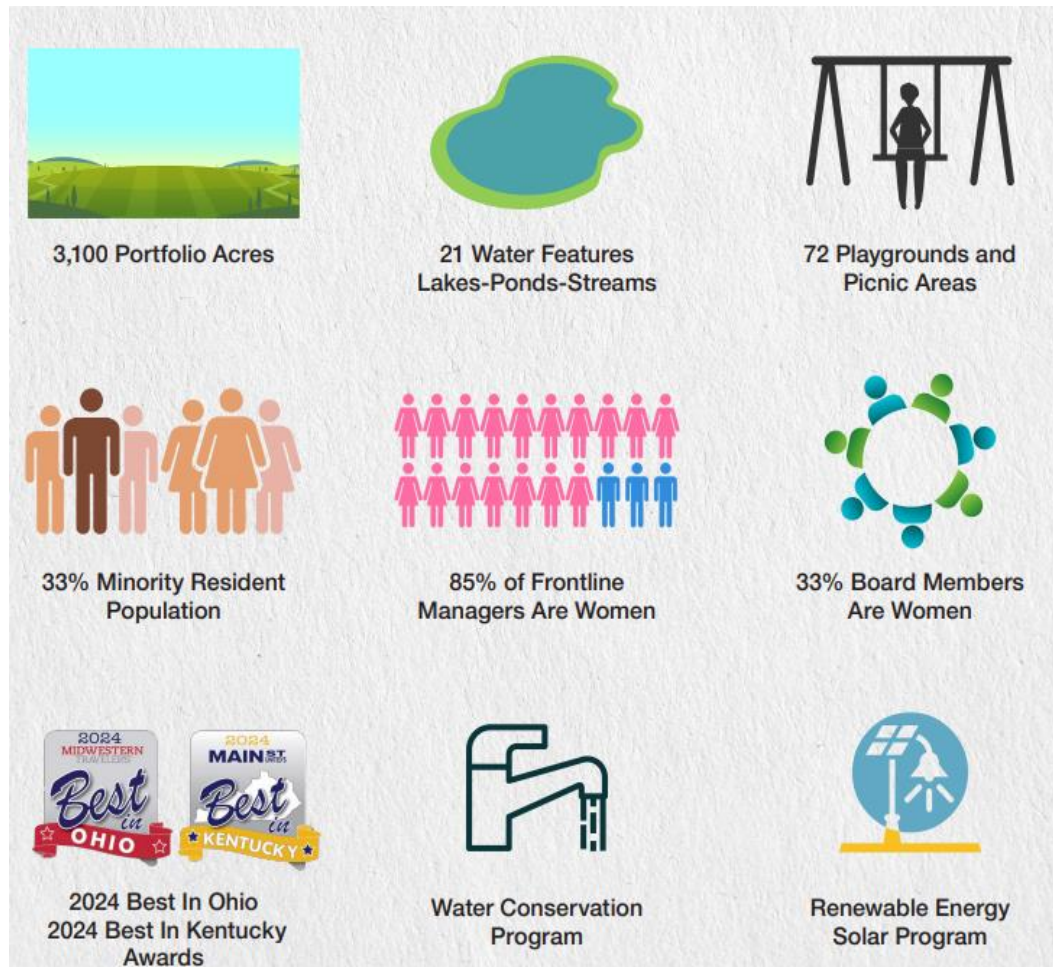


SAME COMMUNITY NOI MARGIN¹



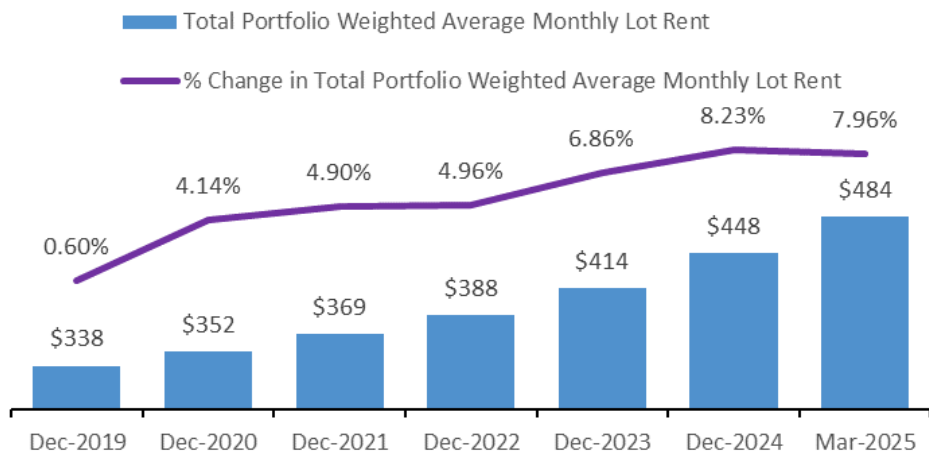
¹See "Non-IFRS Financial Measures and Real Estate Industry Metrics" for more information.

Fifth Annual ESG Report



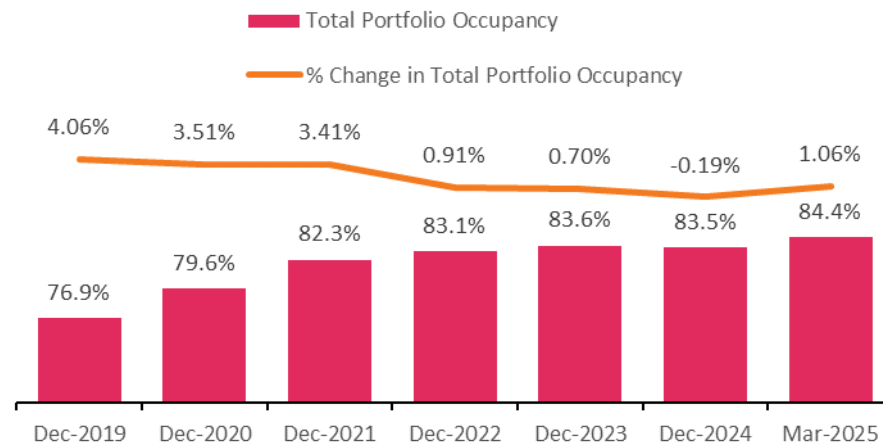
Stable and Consistent Occupancy

Lot Rent



**Consistent Same
Community Lot Rent Growth**

Occupancy



**Stable and Growing Same
Community Occupancy**

Optimizing Organic Opportunities

Significant Opportunities to Increase Growth of Organic Portfolio:

- Maintaining Stable Occupancy Rates
- Customer Satisfaction
- Ancillary Revenue and Cost Containment Initiatives
- Lot Expansion



FLORENCE, KENTUCKY

Q1 2025 Financial Summary

(\$000s except per share amounts)			
	For the three months ended Mar. 31, 2025	For the three months ended Mar. 31, 2024	Variance
Rental revenue and related income	24,781	19,920	24.4%
Same Community Revenue ¹	22,487	19,920	12.9%
Acquisitions Revenue ¹	2,294	-	n/a
Net income and comprehensive income	10,459	11,124	(6.0)%
NOI, total portfolio	16,403	13,337	23.0%
Same Community NOI ¹	15,060	13,337	12.9%
Acquisitions NOI ¹	1,343	-	n/a
NOI Margin ¹ , total portfolio	66.2%	67.0%	(1.2)%
Same Community NOI Margin ¹	67.0%	67.0%	-
Acquisitions NOI Margin ¹	58.5%	0.0%	n/a
FFO ²	8,352	4,354	91.8%
FFO per unit ²	0.332	0.206	61.2%
FFO adjusted ²	8,580	6,877	24.8%
FFO adjusted per unit ²	0.342	0.325	5.2%
AFFO ²	7,572	3,497	116.5%
AFFO per unit ²	0.301	0.165	82.4%
AFFO Payout Ratio ²	51.2%	89.0%	(42.5)%
AFFO adjusted ²	7,800	6,020	29.6%
AFFO adjusted per unit ²	0.310	0.285	8.8%
AFFO adjusted Payout Ratio ²	49.7%	51.7%	(3.9)%
Weighted average units (basic)	19,402,056	15,492,056	3,910,000
Weighted average units (Diluted)	25,121,258	21,147,279	3,973,979

1. See "Other Real Estate Industry Metrics" in the Q1 2025 news release dated May 13, 2025

2. See "Non-IFRS Financial Measures" in the Q1 2025 news release dated May 13, 2025

MHC Portfolio

(\$000s except per unit and Weighted Average Lot Rent amounts)		As at Mar. 31, 2025	As at Dec. 31, 2024
Total communities	(#)	82	82
Total lots	(#)	15,138	15,137
Weighted Average Lot Rent ¹	(US\$)	484	448
Total Portfolio Occupancy	(%)	84.4	83.5
Same Community Occupancy	(%)	84.9	83.9 ²
NAV ¹	(US\$)	689,484	670,784
NAV per unit ¹	(US\$)	27.44	26.71
Debt to Gross Book Value ¹	(%)	37.5	38.1
Weighted Average Mortgage and Note Interest Rate ¹	(%)	4.26	4.41
Weighted Average Mortgage and Note Term ¹	(Years)	9.8	9

¹See "Non-IFRS Financial Measures and Real Estate Industry Metrics" for more information.

²As at Mar. 31, 2024

National Award-Winning Performance



Flagship Communities REIT



30
YEARS



2025 Q1

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